

ANACOSTIA WATERFRONT CORPORATION
1100 New Jersey Avenue, SE
Suite 700
Washington, DC 20003

Solicitation No.: AWC-RFP-LS-SW-06-01
Description: Southwest Waterfront Legal Services

Response to Solicitation Questions

The following questions were received in response to the subject solicitation. The questions and their responses are being provided to all prospective offerors who requested a copy of the solicitation. These questions/answers will be posted on the AWC website.

1. **Question**
On page 6 the RFP states no technical proposal shall exceed five pages. Is this five pages per each task?

Response
No. The page limit is five pages per task category.

Question
Does that include other details including references, conflicts, certifications, key personnel?

Response
It applies to the narrative portion of any direct response to the evaluation criteria set forth on pages 6 and 7 of the RFP including references, key personnel, etc. but does not include supporting documentation such as certificates, resumes, etc.

2. **Question**
What is the page limit for the price proposal?

Response
None

3. **Question**
If we are asking for consideration for all four tasks - may we submit one document equaling 20 pages?

Response
Yes

4. **Question**
Can we include the fee proposal in that 20 page (see question 3) book or should it remain separate?

Response

No. It should remain separate.

5. **Question**
In the beginning of the RFP, AWC seems to be open to awarding contracts based on the task category. So that, theoretically, one law firm may be awarded for each category or three categories could be awarded to one firm and the fourth to another. But Section 13 says that AWC “anticipates that the work will be done by a single law firm,” but makes provisions for a team proposal provided that one firm is designated as the lead. We are unclear whether AWC is looking for a single firm to handle all the matters advertised or whether it will make multiple awards by type of law?

Response

AWC may award multiple contracts for one task category, one contract for multiple task categories; one contract per task category, or another option permitted by the RFP. Each contract may be awarded to a single law firm or a proposed team.

6. **Question**
The AWC’s Solicitation No. AWC-RFP-LS-SW-06-01 identifies four distinct Task Categories and advises that proposers may respond to one or more task category (ies). The Solicitation states: “No technical proposal may exceed five (5) pages in length.” Please clarify whether the technical proposal for each task category may not exceed five (5) pages or whether the technical proposal may not exceed five (5) pages total -- irrespective of how many task categories to which the proposer responds? If the answer is the latter, then a proposer who chooses to propose on all the areas will not be able to offer the AWC the depth of detail in the technical proposal afforded a firm that may choose to propose on only one or two task categories.

Response

Please refer to questions 1 and 3.

7. **Question**
Please provide the names of all parties to the SWW Ground Leases (as defined in your RFP).

Response

Capital Yacht Club, Inc.
Phillips Food, Inc.
NCRC/RLARC
Brookland Enterprises, Inc.
Channel Inn/Manglen Corp.
Washington Boat Lines

8. **Question**
Please confirm, however, if the only parties involved with the SWW Ground Leases are NCRC and RLARC.

Response

No. Please refer to question 7.

9. **Question**
In regard to item 6.A., Instructions, will we be required to submit the Technical and Price Proposals under separate cover?

Response

Yes. Please refer to question 4.

10. **Question**
If the Price Proposal is not to be submitted under separate cover, will it be counted in the Technical Proposal five page limit?

Response

Please refer to question 9.

11. **Question**
Would you like us to number all pages of the Response, including any attachments?
Even if they are not counted as part of the five page Technical Proposal limit?

Response

Yes.